



Playa del Carmen, August 11th, 2017

Dear Partner,

As you may be aware, on December 2016 the government of the state of Quintana Roo approved for the municipality of Solidaridad a new "environmental tax" (*Decreto n° 034*) for all visitors when staying at hotels, motels or guesthouses in the area.

As you also may know, this tax will be a flat fee of \$20.00 pesos (1.00 usd approx.) per night per room occupied, and was made official in January, 2017. However, and despite this coming into force, the President of the municipality of Solidaridad decided to postpone the collecting of such a tax until the setting up of the appropriate trust ("*Fideicomiso*") which will administer the funds obtained in the environmental concept.

Moreover, and as far as we have been recently informed, the above mentioned "*Fideicomiso*" will be implemented by the municipality as of the month of September, 2017, so, if this is finally confirmed, the hotel's obligation and responsibility, as a legal withholder of the tax, will be to collect on behalf of the municipality of Solidaridad this new tax from all of our guests. Consequently, this amount will have to be paid by them upon arrival at the hotel.

Considering the above, we kindly ask you to share it with who you deem necessary and to add this information to your web site and/or in the appropriate brochures, flyers, publicity, etc., so that clients who have not yet booked their holidays at this time, can be properly informed of their obligations of payment upon arrival, as of September, 2017. Furthermore, we also understand that the clients who have actually booked should also be informed at your best convenience.

Finally please keep in mind, that if the setting up of the "*Fideicomiso*" is postponed again beyond the month of September, 2017, the hotel's obligation of collecting the tax will also be postponed until the effective date in which the collecting is mandatory. Notwithstanding, we kindly insist and ask you to publicize the above as soon as possible in order to avoid future claims by clients due to lack of the appropriate information regarding the payment obligations.

We appreciate your comprehension. Please contact us if you have any further questions.

Kindest regards,

The signature block contains a blue ink signature over a rectangular stamp. The stamp features the Princess Hotels & Resorts logo and the text "Signed by" above the name "Manuel Serrano". Below the name, the title "Caribbean Commercial Director" is printed. The stamp has a blue border and a dashed horizontal line across the middle.

Princess  
Signed by  
Manuel Serrano  
Caribbean Commercial Director